



Kanza Cooperative Association

Condensed Statement of Income

Year Ending December 31, 2018	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
SALES					
Grain	\$ 25,859,496				\$ 25,859,496
Supply	15,198,403				15,198,403
Total Sales	41,057,899				41,057,899
COST OF SALES					
Grain	21,869,949				21,869,949
Supply	12,755,466				12,755,466
LESS: Total Cost of Sales	34,625,415				34,625,415
GROSS MARGIN ON SALES	6,432,484				6,432,484
Other Operating Income	2,307,157				2,307,157
Operating Expense	(7,454,107)				(7,454,107)
SAVINGS FROM OPERATIONS	1,285,534				1,285,534
Patronage Dividends	750,276				750,276
Investment Income	160,724				160,724
Dividends on Stock	171,447				171,447
NET SAVINGS	\$ 2,367,981				\$ 2,367,981