



THE KANZAN
October/November 2018

KANZA LOOKS TO THE FUTURE DURING NATIONAL CO-OP MONTH

Bruce Krehbiel
Chief Executive Officer

This year's theme for National Co-op Month, "Cooperatives See the Future," is very fitting for Kanza. We are excited that many of our activities are helping our business, the communities we serve and the next generation of our organization. We continue to focus on growth and opportunity.

We recently awarded \$2,500 to Stafford County for the purchase of grain entrapment rescue equipment. In addition to the funds donated by Kanza, the contribution will be matched dollar for dollar by a CHS Seeds of Stewardship grant, which helps cooperatives grow their impact locally.



Cory Enterkin (right), Kanza Safety and Compliance Manager, awards funds for grain entrapment rescue equipment to Davin Graves (left), Stafford County Fire Director.

Together this \$5,000 will be used for the purchase of equipment and training for Stafford County Fire personnel. We're proud to support this project as a way to increase the fire department's capabilities and help to strengthen the community.

During October members of our Compliance team have been visiting with students at Andale, Pratt, Sedgwick, Skyline, St. John and Stafford High Schools. Presentations focus on teaching what a cooperative

is and how they contribute to the communities they serve. Presentations have also included an overview of Kanza's business groups and careers available within our organization.



Jackie Mundt (left), Kanza Communications and Marketing Manager, speaks to agriculture students at Andale High School about cooperatives, Kanza and career opportunities.

The best problems in business are caused by successful growth. As our organization has grown, many of our office facilities have become crowded.



The former Ninnescah Rural Electric Cooperative business building will house Kanza's maintenance staff and additional office space for future growth.

To help address this issue and allow for additional future growth our board of directors voted to purchase the former Ninnescah Rural Electric Cooperative property located at 20112 West Highway 54 in Pratt. The property has office space and a shop space that will be utilized by our maintenance team.





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PLAN FOR YOUR 2019 AGRONOMY INPUTS

Bryan Nickelson

Vice President of Agronomy

Even though Harvest will be continuing late into the fall this year, don't forget to start your 2019 preparations. As you look toward next year's crops, planning for fertilizer, seed and chemical can help to ensure that you are getting the best value out of your inputs.

Fall is the time for soil sampling. Whether you are determining the optimum fertilizer rate for your fields or wanting to utilize variable rate application, soil sampling can help provide the data needed to make informed decisions that will help maximize your yield and lead to profitability. Kanza is proud to partner with Heartland Soil Services for all your soil sampling needs.

Booking seed before the end of the calendar year allows you to take advantage of promotional programs offered by our suppliers. The deadline for

our early pre-pay program for corn, soybeans and sorghum seed is November 20. Orders received by this date will qualify for an 8% discount. For more information contact one of our local seed specialists Mark Befort, Kevin Davidson, Jim Jensen, Brice Denton or Bob Strasner.

Customers who are serviced by Kanza locations in Pratt and Stafford counties can also take advantage of Kanza's partnership with Farmer's Spraying located in Pratt. Chemicals purchased through Kanza Cooperative will be delivered to Farmer's Spraying with no additional markup. Kanza will bill customers for both the chemical and application, so you only receive one bill and your chemical purchases will be eligible for patronage. Many of our chemical suppliers also participate in John Deere Finance programs as well.

For more information about how you can take advantage of any of these programs contact Corey Koett at (620)786-6726 or your local agronomy representative.

PAY YOUR BILL ELECTRONICALLY

Kanza is proud to offer ACH automatic debit withdrawals as a payment option. Automatic debit has many benefits including:

- It's convenient.
- It can improve your credit score.
- It's secure.
- You won't get stuck with late fees.
- You don't have added stress.
- You don't have to remember.
- No need to write checks or pay postage.
- Easier to track.
- Environmentally friendly.

To sign up for ACH payments, visit the forms tab on www.kanzacoop.com or contact Monica Lubbers at 1-800-536-5614 Ext. 317.

FILL YOUR PROPANE TANK BEFORE WINTER

Recent cold weather has made it clear that winter will be here soon. Now is a great time to make sure that your propane tanks are full and ready for the months ahead.

We offer residential, agricultural, commercial, industrial service, plus tank leasing and free safety inspections for you customers.

For more information or to schedule propane service call one of our regional offices:

Andale (316) 444-2141, Option 4

luka 1-800-536-5614, Ext. 402.

