



THE KANZAN
January/February 2019

OUR GOOD FORTUNE CONTINUES

Bruce Krehbiel

Chief Executive Officer

When you are on a roll, you don't want to stop. That is how things feel at Kanza: we had a great 2018 and have lots of excitement and energy coming into 2019. In this newsletter, we are introducing some of our new faces, recognizing employee successes outside the office and providing details for upcoming events that you will want to attend. We hope that you will join us in the continued success of our organization.

Recently our Communications and Marketing Manager Jackie Mundt won the American Farm Bureau Federation (AFBF) Young Farmer & Rancher Discussion Meet. This is a national award and highly competitive. Mundt will receive a new Ford truck as her prize.



Jackie Mundt speaks during the Final Four round of the National Young Farmer and Rancher Discussion Meet competition.

Governmental relations is a growing emphasis within our organization. We are proud to have had Chief Operations Officer Nicholas Krehbiel selected as a member of the 22nd Class of Tomorrow's Agribusiness Leaders (TAL), jointly sponsored by the Kansas Agribusiness Retailers Association (KARA) and Kansas Grain and Feed Association (KGFA). Participants in TAL learn about the legislative process at the state and federal level and develop skills to advocate for their organization's interests. Krehbiel joins Mundt and Janie Wetta, Eastern Division Grain Manager, who are Alumni of the TAL program. An example of this advocacy work is Legislative Action Day, which took place in Topeka last month. Mundt and Krehbiel spent time meeting with legislators who represent Kanza members to visit about issues like the Quivira Impairment resolution, funding of CRP programs and rural healthcare.



Nicholas Krehbiel (far left) pictured in Kansas Senate Chamber with members of the 2019 Tomorrow's Agribusiness Leaders (TAL) Program

KANZA DISTRICT AND ANNUAL MEETINGS

Kanza will hold district meetings to highlight financial results from 2018, overview plans for companywide strategic improvements and to share other important business updates. This is also a great opportunity for members to ask questions and share feedback with Kanza leadership. All meetings will begin at 8 a.m. and breakfast will be provided. We hope that you will be able to join us for one of the following meetings:

- Monday, March 11, Furley Location
- Tuesday, March 12, Colwich Location
- Wednesday, March 13, Gathering Place in Stafford
- Thursday, March 14, Iuka Community Hall

Be sure to mark your calendars for Kanza's Annual Meeting being held on **Thursday, April 4** at the Cotillion in Wichita. Doors open at 5 p.m. and the meal begins at 6 p.m.





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INCREASING EASTERN AGRONOMY CAPABILITIES

Bryan Nickelson
 Vice President of Agronomy

In the three years since our merger with Andale Farmers Cooperative, we have been working to improve and level capabilities across all of our locations. We are excited to announce some staffing additions in our Eastern Division that are the next step in providing customers with the best possible experience.

Brice Denton has recently been named our Eastern Division Agronomy Manager. Brice's role will be the compliment to Corey Koett who serves as our Western Division Agronomy manager. In a related move, Jim Walton has been named Furley Location Manager.

We are also welcoming two new members to our agronomy sales team: Mason Mueller and Matt Pachta. Mason and Matt will join August Unruh and Bob Strasner in providing agronomy sales and support to customers at our Andale, Colwich, Furley and Sedgwick locations.

We are very excited about the energy and enthusiasm these changes are bringing to our agronomy team. Please feel free to reach out to any of these folks if you need assistance or want to visit with them about how we can serve you in the coming year.



Brice Denton, Eastern Division Agronomy Manager, has been with Kanza since May of 2015 as the Furley location manager. Brice came to AFC with valuable pesticide, fertilizer and environmental science experience through work with the Kansas Department of Agriculture. Brice studied plant and soil science at Southern Illinois University in Carbondale, Ill. Brice and his wife, Hattie, are expecting their third child this summer.
Phone: (316) 249-0012



Mason Mueller, Agronomy Sales, is from Yankton, SD and took a non-traditional route to his current position. After formal training in the medical field, Mason became a crop consultant and was mentored by an independent consultant covering southeast South Dakota and northeast Nebraska. Mason and his wife, Amanda, have a son and are expecting their second child later this year.
Phone: (605) 661-9756



Jim Walton, Furley Location Manager, has been with Kanza and formerly AFC since 2013. Jim also has experience from other elevators in Walton and Halstead, as well as working in the aircraft industry for Raytheon. Jim enjoys hunting and fishing. He and his wife, Marci, are soon to be empty nesters as the youngest of their three children is a senior in high school.
Phone: (316) 744-0438



Matt Pachta, Agronomy Sales, comes to Kanza with six years of experience working for an ag retailer in the Lawrence, Kan. area. Matt has a BS in Agronomy and a MS of Ag Economics from Kansas State University. Matt is also a Certified Crop Advisor (CCA) and grew up in Linn, Kan. He and his wife, Nicole live in NE Wichita.
Phone: (316) 719-0169

