



Kanza Cooperative Association

Condensed Statement of Income

Year Ending December 31, 2021	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
SALES					
Grain	44,890,079	54,853,983			99,744,063
Supply	19,750,798	46,368,199			66,118,997
Total Sales	64,640,878	101,222,182			165,863,060
COST OF SALES					
Grain	42,420,282	53,335,281			95,755,563
Supply	16,791,024	40,399,666			57,190,690
LESS: Total Cost of Sales	59,211,306	93,734,948			152,946,254
GROSS MARGIN ON SALES	5,429,571	7,487,234			12,916,806
Other Operating Income	2,313,655	3,684,635			5,998,290
Operating Expense	(7,387,776)	(9,726,031)			(17,113,807)
SAVINGS FROM OPERATIONS	355,450	1,445,839			1,801,289
Patronage Dividends	1,456,939	446,533			1,903,472
Investment Income	52,290	5,753			58,043
Dividends on Stock	112,242	87,368			199,611
Gain/Loss on Sale of Stock	316,637	32,002			348,639
Unrealized Gain/Loss on Securities	(84,305)	(166,960)			(251,265)
NET SAVINGS	\$ 2,209,254	\$ 1,850,534			\$ 4,059,788